





Developing New Markets in Scandinavia

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Introduction

- Introduction
- General differences between the Nordic countries
- Focus on the agricultural sector
- Present situation in the Nordic countries
- Case "Biovakka"
- Future developments
- Developing markets in Scandinavia





Background

Although the Scandinavian countries are connected by the same culture and long traditions of keeping together, there are significant differences between the countries.

- Geography
- Climate
- Denmark 128 inh/km²
 Sweden 20 inh/km²
 Norway 12 inh/km²
 Finland 16 inh/km²
 (UK 243 inh/km²)







AD in Denmark

Number of plants

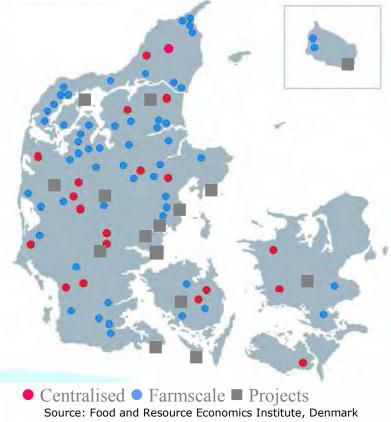
- 20 joint biogas plants
- 60 farm scale biogas plants
- 20 projects

Joint and farmscale biogas plants 2003

Manure 1.742.156 t

Organic residues 450.708 t

Total 2.192.864 t







AD in Denmark

- Longest experience, over 25 years
- Mature technology
- Co-digestion is important
- A solution to multifunctional problems
- Mainly electricity & heat production



Agriculture

- Improved utilisation and storage capacity
- Relations to neighbours
- Redistribution of manure
- Extraction of surplus of nutrients

Society

- Decrease dependency on imported fossil fuel
- Decrease emission of greenhouse gases
- Protection of drinking and surface waters





AD in Norway

- Norway is different!
 - Manure disposal no problem
 - Lower animal density
 - Ground water not a drinking resource
 - Long distances



First biogas plant for manure at Jærer

- Only one AD-installation for manure in Norway so far
- A trend of centralisation of livestock and new regulations may increase the demand





AD in Sweden

 Sweden focused on bio-energy production on large scale

About 10 pcs of small local farm scale facilities

Several co-digestion plants

Well organized network between producers and consumers

 Impressive visions about Biogas as vehicle fuel in the future

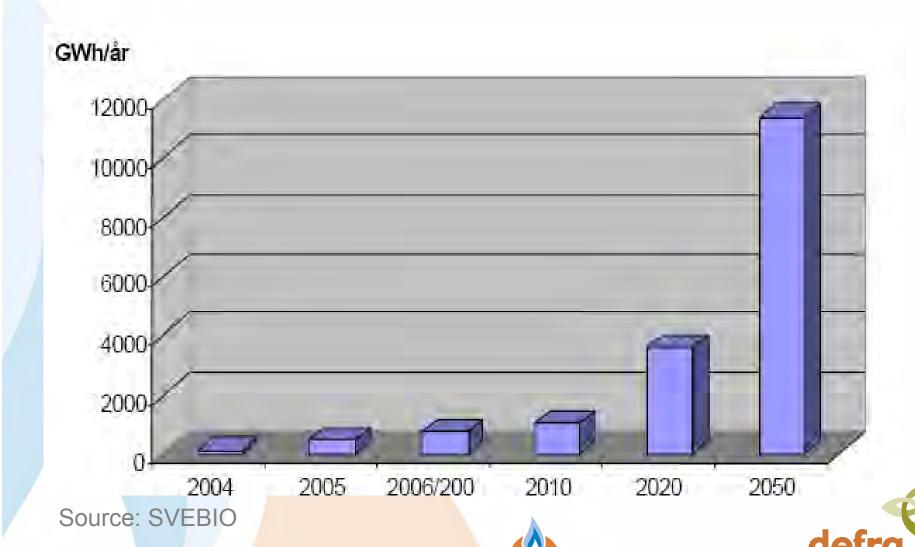
Already full scale tests for biogas production from crops

 The agricultural sector is prescribed a significant role in the future energy strategy in Sweden



Methane to Markets

Biogas used as vehicle fuel



Methane to Markets

Biogas-train Amanda



Svensk Biogas Ab Photo: Lasse Heidenberg





Linköpings Biogas



Methane to Markets

<4,5 Mm3 vehicle gas / a</p>
50 000 t/a certified biofertilizer
54 000 t/a processed annually of which 43 000 t/a is slaughterwastes

AD in Finland

- Only a few agricultural AD facilities in Finland
- Increasing interest
- Estimated that 3 bigger (>100 ktn/a) installations will be established in the next 2-3 years









Case BIOVAKKA

- The biggest is the Biovakka installation in Vehmaa
- Owned by 20 regional pig farmers
- Capacity
 - Pig Manure 80-90 ktn/a
 - Solid manure 5-10 ktn/a
 - Biowaste&sludge 5-10 ktn/a
 - Sewage sludge 15-30 kt/a
- Technology from Denmark
- Founded by the Ministry of Trade and Industry (34%, 1,6 milj EUR)





Case BIOVAKKA

- Mesophilic process
- Retentiontime of approx 3 weeks
- Hygienisation at 70 C for all incoming material
- 11 m³ CH₄/Mg input waste
- Desulphurization of biogas
- Electricity production by a co-generator, 330 kW_{el}





Technical Experiences

- Scandinavian climate must be taken into consideration
- Not predictable markets pig manure replaced with industrial wastes
 - Unexpected odor problems
 - Overproduction of energy –efficient utilization?
- Biovakka is ready to invest in new installations in Finland
- Already signed a contract with the City of Turku new installation to be constructed for sewage sludge





Future developments - Factors enhancing the market of Biogas

- European biofuelstrategy 5,75 % biofuel 2010
- Oil price
- Development of competing technologies
 - Thermal gasification
 - Biodiesel
 - Bioethanol
- Technology available
 - AD technology
 - Biogas purification
 - Biogas flexifuel vehicles





Future developments - Factors enhancing the market of Biogas – Strategy in Sweden

- The task of the oil commission was to propose measures
 preparing the Swedish society technically and
 economically for an oil independent development
- It will generate export, job opportunities and regional development
- Goal ->2020
 - No oil should be used for heating residential and commercial buildings
 - Road transport including agricultural, forestry, fisheries and building sectors should reduce its use of oil by 25-40%
 - Industry should reduce its use of oil by 25-40%





Future developments - Factors enhancing the market of Biogas - Case Sweden

- By local legislation
 - Compulsory for large filling stations to provide biofuels (Sweden)
 - State and municipal vehicle fleet should consist of 25-35 % of environmental friendly cars (Government proposal)
- Economic incentives
 - Necessary in the start-up phase
 - Not obliged to pay entering or parking fees in the Stockholm City
 - Economical contribution, 10-18 000 SEK/environmental friendly car.
 - Lower tax, 40% on company cars
 - No CO2 tax and no energy tax (2004-2008)





Future developments - Factors enhancing the market of Biogas - Case Sweden

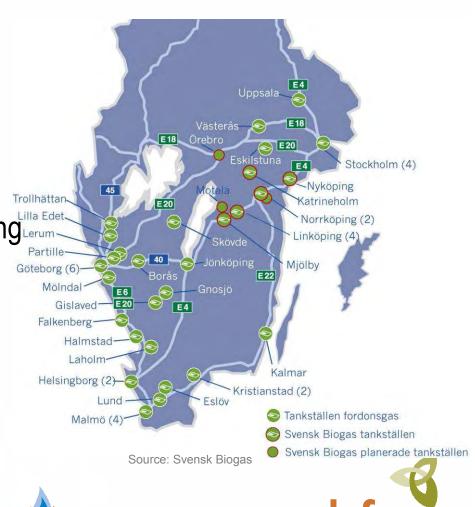
- Results
 - Regionally more demand than possible to produce
 - 2005 compared with 2004: + 400% (environmentally friendly cars)
 - August 2006 13% of sold new cars are environmentally friendly cars
 - Now 3 % biofuels in total
- Biogas most suitable for local fleets in city areas
- Local strategies made in three cities in Sweden
 - Gothenburg
 - Linköping
 - Stockholm





Biogas on the market

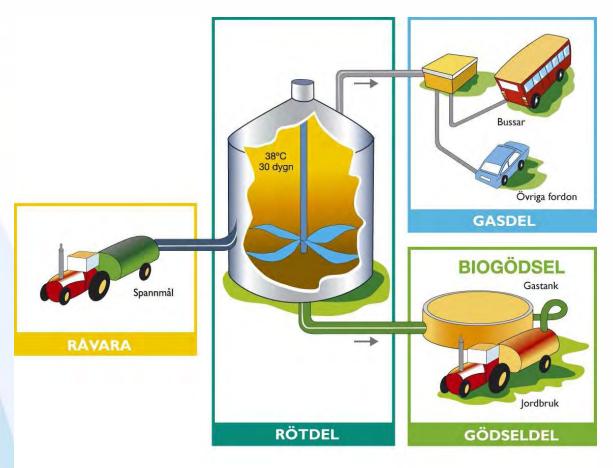
- Compatible alternative
 - Dependant on infrastructure
 - Existing natural gas grid gives advantages during start-up
 - Biogas i cheaper in short and long Lerum term (15-20%)
 - Local production of energy







Greengas by Svensk Biogas









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Thank You for Your attention!

Methane to Markets